

South Australian guidelines for unsolicited bids

October 2014

On 2 October 2014 South Australian Premier the Hon Jay Weatherill MP released a new set of guidelines for the assessment of unsolicited proposals for public consultation.

The new guidelines will formalise the Government's framework for unsolicited proposals to achieve the certainty and transparency for proponents and the community.

The guidelines propose a new three-stage process aimed at engaging the private sector to bring ideas to the South Australian Government and unlock economic opportunities. They will replace the previous State Procurement Board market approaches guidelines.

The guidelines include:

- published process steps;
- published criteria that will inform the assessment of proposals;
- a template which guides the information required to initially assess a proposal; and
- a single portal for all lodgements – unsolicitedproposal@sa.gov.au.

In order for the Government to enter into exclusive negotiations, the proponent's proposal must satisfactorily meet the following criteria:

1. No competing proposals
2. Community Need/Government Priority
3. Uniqueness of the proposal
4. Value for money
5. Capacity and Capability of proponent

The full criteria are available [here](#).

Consultation on the guidelines is currently open. Any comments to make on the guidelines should be emailed to graham.cooper@sa.gov.au by close of business Friday 24 October 2014.

Further information on the proposed guidelines from the South Australian Government is available [here](#).